

RISK MITIGATION CHRONICLES: ESIS CLIENT SUCCESS STORIES

Creating Efficiency and Well-Being Through an Impactful Approach to Using the California Medical Provider Network

ESIS' expertise in cost-saving, employee well-being, and efficient processes shines through in our collaborative approach with clients. By strategically using the right programs, tools and resources, we help manage medical costs and reduce disability durations, lowering overall workers' compensation costs while maintaining the highest care standards for employees. In this issue, we focus on the advantages of our California Medical Provider Network (MPN) to demonstrate how we are making a difference for clients and their employees.

ISSUE



One of our clients, a national restaurant franchise group, was experiencing higher costs related to medical expenses and longer durations with their workers' compensation claims coming out of California. In a single year, those claims represented almost a quarter of their total medical spend nationwide.

OUTCOME



Average Medical Paid
down to **\$188** | from \$247 per bill

ESIS APPROACH



The collaborative approach that ESIS utilizes with clients showcases our expertise in cost-saving, promoting workforce well-being, and streamlining processes. By utilizing strategic tools like the ESIS California Medical Provider Network (MPN), we effectively manage medical expenses and shorten the duration of disabilities, ultimately reducing workers' compensation costs. Throughout this case study, we highlight the benefits of our California MPN to illustrate the positive impact we are making for our clients and their employees. This includes assisting with implementation, providing support in identifying provider options across the state, ensuring necessary employee notifications are issued promptly after an injury, and overseeing all aspects of MPN administration on an ongoing basis.

California MPN managed by ESIS:

resulted in | **Considerable program impact**

to client's costs and durations in the State, including:

Average lost time days (TT)
decreased by **16%**

Paid PPO penetration
increased to **94.2%**
(from 65.9% prior to MPN implementation)

Impressive results for this client which align with our ESIS book of business, where claims within our MPN, compared to those outside, boast a 21% decrease in paids and close 3% faster.*

* These results underscore ESIS' expertise in delivering efficient and cost-effective solutions while upholding the utmost care for injured workers. Our California MPN program, coupled with the meticulous management of claims by our seasoned adjusters, exemplifies our commitment to driving savings and enhancing claims management outcomes for our valued clients.



TO LEARN MORE about how we are using ESIS Intelligence to meet our clients' needs, please email us at info@esis.com to schedule a meeting.